

## Message Text

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20

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 080401

P R 060815Z OCT 76  
FM AMEMBASSY BELGRADE  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 8296  
AMEMBASSY MADRID  
AMCONSUL BARCELONA  
AMCONSUL ZAGREB

UNCLAS BELGRADE 6542

E.O. 11652: NA  
TAGS: BEXP SP YO  
SUBJ: ENERGY SYSTEMS TECHNICAL SALES SEMINAR

REF: (A) BELGRADE 6415, (B) BELGRADE 6476

1. ALTHOUGH JUGEL REMAINS COOPERATIVE AND HAS ENDORSED SEMINAR TO ITS MEMBERS, THE LACK OF OFFICIAL CO-SPONSORSHIP HAS PREVENTED THE ASSOCIATION FROM RELEASING TO US A LIST OF KEY DECISIV-MAKERS WITH TECHNICAL QUALIFICATIONS BACKGROUND WE WISH TO SEE IN DUBROVNIK. WE NEED THE LIST. WHILE MASS PROMOTION MAY BE SUITABLE FOR AN EXHIBIT, A TECHNICAL SALES SEMINAR WILL ACHIEVE MAXIMUM EFFECT ONLY IF WE ATTRACT THE RIGHT PERSONS AS WELL AS THE RIGHT ENTERPRISES.

2. TO STIMULATE FURTHER YUGOSLAV INTEREST IN THE SEMINAR WE HAVE MADE A SPECIAL ADDITIONAL MAILING OF THE INFORMATION WHICH COMMERCE TELEPHONED OCT 1 ON US SEMINAR PARTICIPANTS AND TOPICS. WE NEED MORE SUBSTANCE HOWEVER TO GET THE ATTENDANCE WE WANT. WE HAVE YET TO RECEIVE THE BIOGRAPHIC INFORMATION AND ABSTRACTS WHICH WE HAD INTENDED TO DISTRIBUTE TO THE YUGOSLAV UNIVERSE OCT 4. UPON RECEIPT OF THE INFORMATION, WE WILL NEED MINIMUM THREE DAYS TO TRANSLATE AND PRINT IT.

3. ACTION REQUESTED: WE WOULD APPRECIATE URGENT USDOC  
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FOLLOW-UP TO (A) HAVE U.S.-YUGOSLAV ECONOMIC COUNCIL ENLIST

YUGOSLAV COUNTERPART AS CO-SPONSOR AS REQUESTED BY TELEPHONE  
AND CABLE (BELGRADE 4789 OF 7/21/76) AND (B) HAVE U.S.  
PARTICIPANTS TELEX ABSTRACTS AND BIOGRAPHIC INFORMATION.  
SILBERMAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 OCT 1976  
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